

| <b>QUALITY/TECHNICAL QUESTIONS MARKING SHEET</b> |  |   |                    |   |
|--|--|---|--------------------|---|
| <b>Question Number</b>                           | <b>Question Detail</b>   | <b>Weighting 55%(below scoring is out of 100% of the 55%)</b> | <b>Marks (0-4)</b> | <b>Comments: Give full rationale to justify Score noting Particular strengths and weaknesses in the bidder's response</b> |
| <b>Part A Quality</b>                            |  |   |                    |   |
| A1   | Provision of Goods and/or Services: demonstrate a good understanding of the Goods and/or Services required to meet the Contracting Body requirements.              | 15%   | 3                  | Good response suggesting the specification will be satisfactorily met in all relevant respects.                           |
| A2   | Methodology: e.g. a clear demonstration of how the Goods and/or Services will be fulfilled and delivered.  | 25%   | 4                  | Excellent response suggesting the specification will be satisfactorily met in all relevant respects with added value      |
| A3   | Social Value: outcomes offered as additional benefits over and above the core requirements, providing tangible benefits for residents from contracting authorities | 10%   | 3                  | Good response suggesting the specification will be satisfactorily met in all relevant respects.                           |
| A4   | How has the Service Provider detailed their implementation plan proposed for delivering the  | 10%   | 3                  | Good response suggesting the specification will be satisfactorily met in all relevant respects.                           |

|    |   |     |   |  |
|----|---|-----|---|--|
|    | required Goods and/or Services (including lead times) to meet the Contracting Body requirements along with a clear demonstration of the technical assistance that will be provided during implementation? |     |   |  |
| A5 | After sales service – demonstrate a robust after sales support structure is in place.   | 10% | 4 | Excellent response suggesting the specification will be satisfactorily met in all relevant respects with added value |
| A6 | Security: demonstrate that all the security requirements of the Contracting Body can be met.  | 10% | 4 | Excellent response suggesting the specification will be satisfactorily met in all relevant respects with added value |
| A7 | Environmental characteristics: what support can be offered to help the Contracting Body achieve any environmental considerations  | 5%  | 3 | Good response suggesting the specification will be satisfactorily met in all relevant respects.                      |
| A8 | Service Levels and Key Performance Indicators (KPIs): demonstrate a clear commitment to meeting the SLA's and KPI's.  | 15% | 2 | Weak response suggesting there may be shortcomings of a less serious nature in the relevant aspect of service.       |

| <b>Lot 3</b> | <b>Supplier (%)</b> |
|--------------|---------------------|
| Quality      | 45.65               |
| Cost         | 45.00               |
| <b>Total</b> | <b>90.65</b>        |